

Delaware Division of Professional Regulation**Printed : 12/30/2019 8:49 AM EST****Real Estate Education Committee****01/02/2020 09:30 AM**861 Silver Lake Blvd., Cannon Building
Second Floor Conference Room A
Dover, DE 19904

Posted: 12/26/2019 DC

CANNON BUILDING
861 SILVER LAKE BLVD., SUITE 203
DOVER, DELAWARE 19904-2467

STATE OF DELAWARE

REAL ESTATE COMMISSION
REAL ESTATE EDUCATION
COMMITTEE

TELEPHONE: (302) 744-4500

FAX: (302) 739-2711

WEBSITE: DPR.DELAWARE.GOVEMAIL: CUSTOMERSERVICE.DPR@STATE.DE.US**AMENDED AGENDA****(Amended items are noted with an asterisk*)****I. Call to Order****II. Review and Approval of Minutes -December 5, 2019****III. Unfinished Business****IV. New Business**

- A. Commission Update
- B. Review of Course Provider Application(s)
 - 1. The Fredrick Academy of Real Estate
 - a. Delaware Real Estate Pre-Licensing Course - 99 Hours
 - b. Broker/Associate Broker Licensing Course - 99 Hours
 - c. Office Management - Module 4 - 3 HRS
 - d. Real Estate Documents - Module 3 - 3 HRS
 - e. Professional Standards - Module 2 - 3 HRS
 - f. Agency and Fair Housing - Module 1 - 3 HRS
 - 2. The CE Shop, Inc
 - a. Delaware Office Management - Module 4 - 3 HRS
 - b. Delaware Legislative Issues - Module 5 - 3 HRS
 - c. Seniors Real Estate Specialist (SRES) Designation Course - Module 6 - 3 HRS
 - d. Generating Buyers and Sellers Leads - Module 7 - 3 HRS
 - e. Real Estate Marketing Reboot: Innovate>Relate>Differentiate - Module 7 - 3 HRS

3. Sussex County Association of Realtors
 - a. Legislative Update : National Issues and Local Effect - Module 5 - 3 HRS
4. Kent Count Association of Relators
 - a. Understanding Client Representation Agreements - Module 7 - 3 HRS
5. Preferred Systems, INC
 - a. Avoiding the Aggravations of Home Inspections - Module 7 - 3 HRS
 - b. Performing Residential Electrical Inspections - Module 7 - 3 HRS
 - c. Radon and Real Estate Transactions - Module 7 - 3 HRS
- C. Review of Instructor Application(s)
 1. Shane Heberling
 2. Molly Lathem

V. Correspondence**VI. Other Business before the Committee (For Discussion Only)****VII. Public Comment****VIII. Next Meeting - January 2, 2020****IX. Adjournment**

Please Take Note: To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500 OR EMAIL customerservice.dpr@state.de.us IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.